

Contact

Investor Relations +886 3397 5999 ext. 18684 ir@winfoundry.com

WIN SEMI. REPORTS 2Q24 CONSOLIDATED RESULTS (UNAUDITED)

Taiwan, July. 30, 2024: WIN Semiconductors Corp. (WIN Semi., TPEx: 3105), the global leader in GaAs foundry services, today reported its fiscal year 2024, second quarter (2Q24) consolidated financial results.

2Q24 Results Highlights

- Net revenue for the quarter finished at NT\$4,961 million, up 12% quarter on quarter and up 26% year on year.
- Gross margin increased by 4.8 percentage points to 27.2%, and operating margin increased by 6 percentage point to 10.1%.
- Operating profit came in at NT\$501 million, up 173% quarter on quarter.
- Net profit attributable to the parent company was NT\$485 million, compared to NT\$407 million for the first quarter of 2024. EPS was NT\$1.14, compared to NT\$0.96 for the first quarter of 2024.

3Q24 Outlook & Guidance

The following statements are forward-looking which are based on our current expectations of market demand and may involve risks and uncertainties, some of which are set forth under "Safe Harbor Notice" below.

- We expect 3Q24 revenue to decline high single digit QoQ.
- We expect 3Q24 gross margin to be around the level of mid-twenties.

Safe Harbor Notice

This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Except as required by law, we undertake no obligation to update any forward – looking statements, whether as a result of new information, future events or otherwise.

Management Comments

"In the second quarter of 2024, our consolidated revenue was NT\$4,961 million, up 12% quarter-on-quarter and up 26% year-on-year, which was in line with our previous expectation. Our gross margin was affected by the decline in the share price of a listed Chinese customer held by our consolidated subsidiary in the second quarter. However, as our capacity utilization rate increased from 55% in the previous quarter to 65% and the product mix was better than expected, our gross margin increased from 22.4% in the previous quarter to 27.2%, and operating margin also increased from 4.1% in the previous quarter to 10.1%. Net profit attributable to the parent company for the second quarter was NT\$485 million, with an EPS of NT\$1.14.

Looking at the revenue changes for each product in the second quarter, Wi-Fi once again delivered the most significant quarter-on-quarter revenue growth. In addition to the increasing penetration of Wi-Fi 6E/7, we have also seen order pull-in momentum of Wi-Fi PA for new smart phone launches in the second half of the year. Infrastructure revenue in the second quarter exceeded our previous expectation, with a double-digit quarter-on-quarter growth. We will continue to monitor the end demand of 5G infrastructure and the changes of inventory levels in the second half of the year. For Cellular PA, while the demand from Android smart phone customers in the second quarter was slightly lower than the previous quarter, the inventory pull-ins of Cellular PA for new iOS devices launching in the second half of the year has started. As a result, Cellular revenue in the second quarter experienced a mild quarter-on-quarter growth and a year-on-year growth exceeding 50%, which was the highest among all product categories. This indicates that the industry has passed its trough, and the inventory levels for smart phones are much healthier than last year. Lastly, Optical was the only product with a quarter-on-quarter revenue decline in the second quarter, primarily due to the product transition for smart phones.

As we focus on the massive data streams brought by AI, investing significant resources in optical sensing and datacenter data transmission, AI is also quietly impacting the future of smart phones. During our last earnings conference call, we emphasized the importance of high-end smart phones to WIN Semi and were pleased to see the return of momentum for high-end smart phones. Recently, multiple major smartphone brands expressed that smart phones equip with AI features will be the mid- to long-term trend, and they look forward to the long-awaited replacement demand in coming years, with high-end smart phones being the first to benefit. This is consistent with our view. To meet the huge data transmission demands of the future, we have not only developed technologies for Wi-Fi 6E/7 and mass-produced relevant products, but also introduced the industry's most powerful 7th generation HBT technology. This PA process, designed for high-performance high-end smart phones, has been under the qualification process by several customers. Although the near-term end market demand remains uncertain considering geopolitical or Chinese economic factors, we will continue to focus on our customer-first foundry business model with ongoing investments in R&D to maintain our long-term leadership.

For the Chinese Android smart phone market, the inventory adjustment came to an end by the end of the second quarter of 2023, and customers resumed inventory pull-ins for four consecutive quarters since the second half of 2023. Entering the third quarter of 2024, we expect the demand from Chinese customers will temporarily slow down, while iOS smart phones will enter the stronger season for inventory preparation as scheduled. As a result, for the third quarter of 2024, we expect revenue to decline by high single digit quarter-on-quarter, with gross margin at around mid-twenties levels. Overall, for the full year of 2024, we still expect revenue to increase from last year."

About WIN Semi.

WIN Semiconductors Corp. was founded in October of 1999, and has become the first pure-play 6-inch GaAs foundry in the world. In recognition of the growing demand, three advanced GaAs wafer fabs were established to manufacture cost-effective, high speed, and high quality GaAs MMIC's (monolithic microwave ICs) and RFIC's (radio frequency ICs).

WIN provides dedicated foundry services to design houses and integrated device manufacturers. Using state of the art GaAs technology, WIN supplies HBT and pHEMT MMIC fabrication services to worldwide IC corporations. With MMIC technique as basis, WIN also provides optoelectronic device fabrication services for optical communication and 3D sensing applications.