



*Compound Semiconductor Solutions  
from RF to Lightwave*

穩懋半導體

# WIN Semiconductors 1Q2023 Investor Conference

April 2023



# Safe Harbor Notice

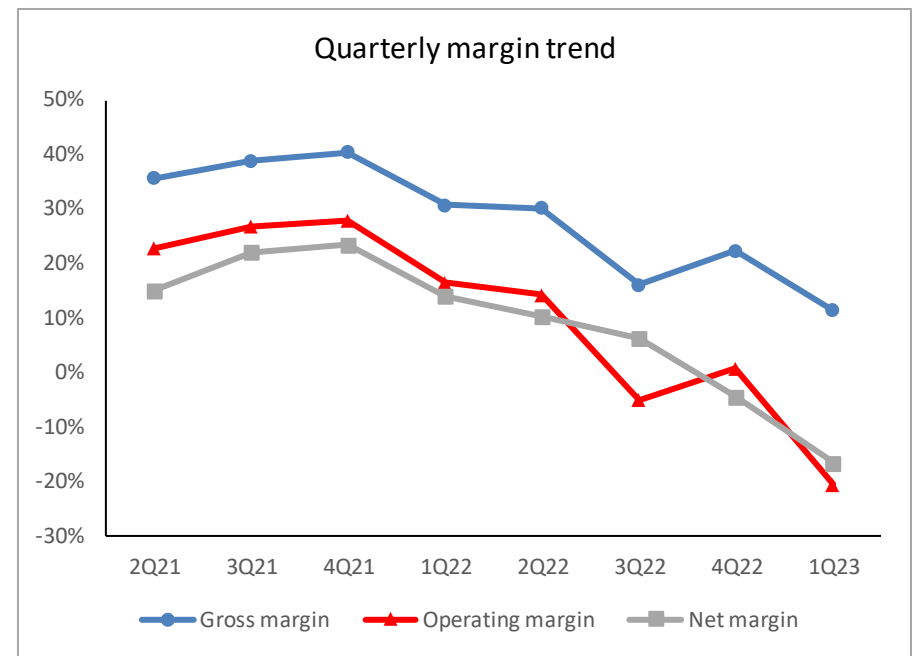
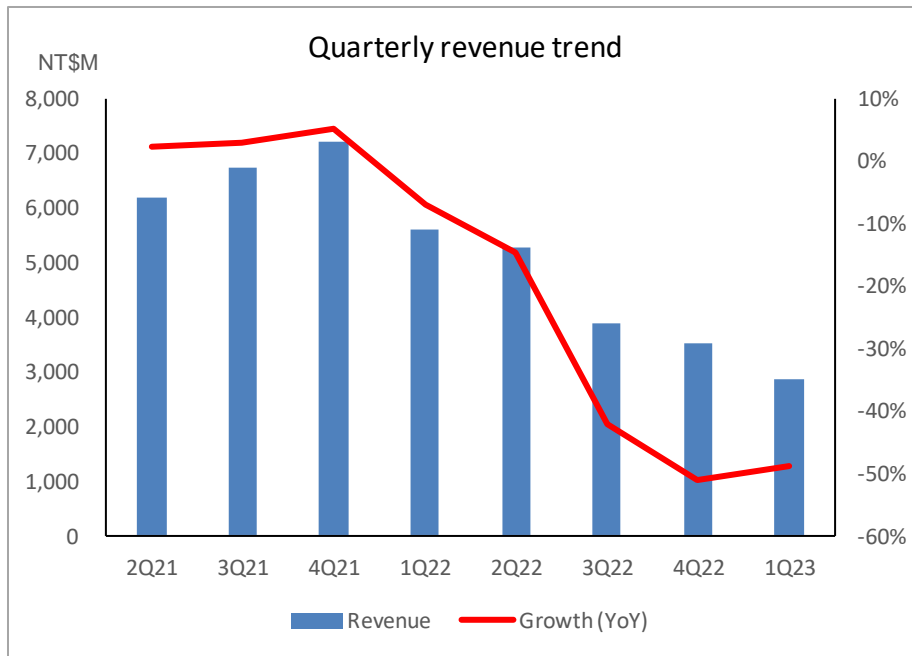


- **This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.**
- **Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.**

# QUARTERLY RESULTS & GUIDANCE

# Revenue & Margin Trend

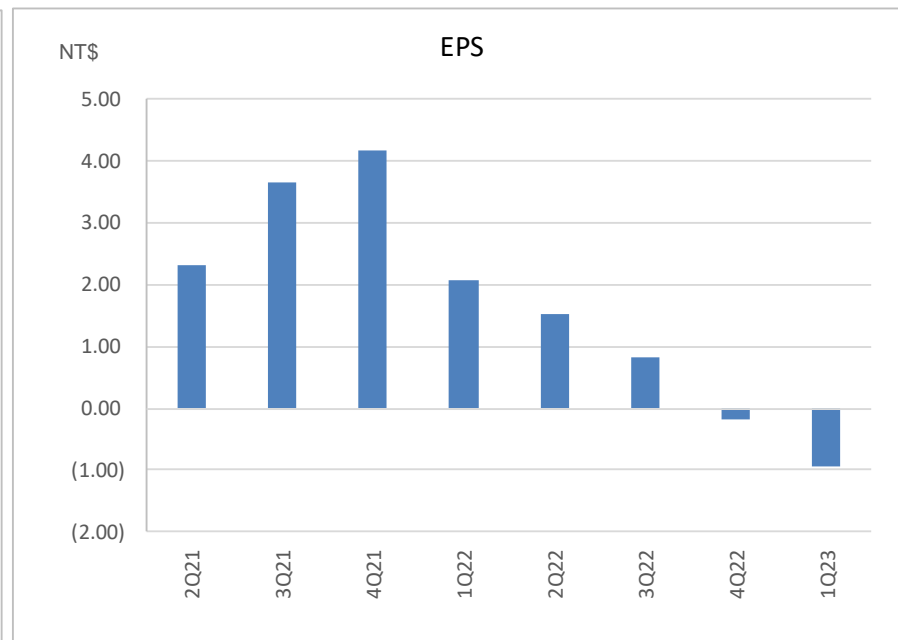
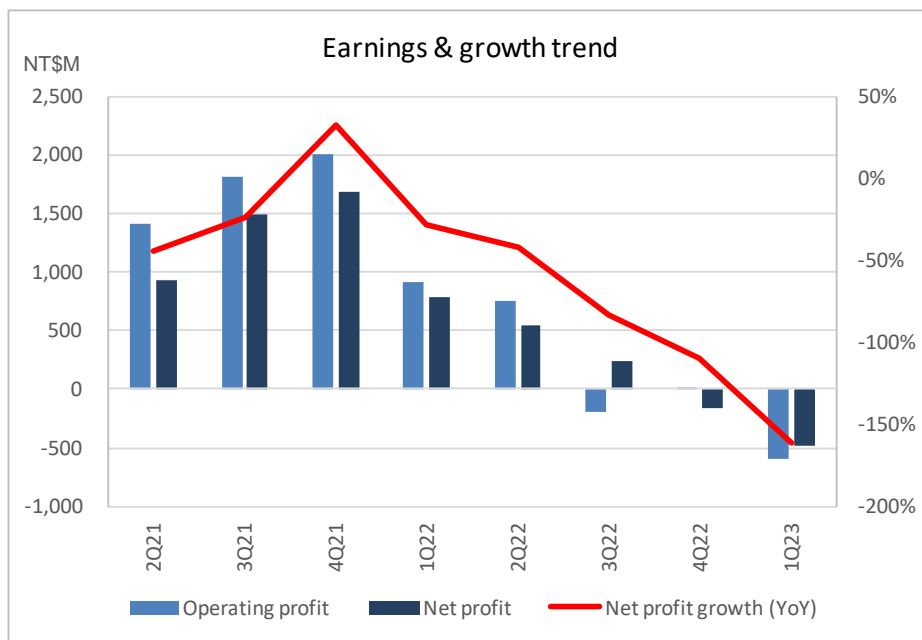
- 1Q23 revenue was NT\$2.9b, down 19% QoQ and down 49% YoY.
- 1Q23 gross margin declined by 10.8 pp sequentially to 11.4% and operating margin declined by 21.4 pp to -20.8%. The declines were mainly caused by a decline in capacity utilization rate.



Source: company.

# Earnings Trend

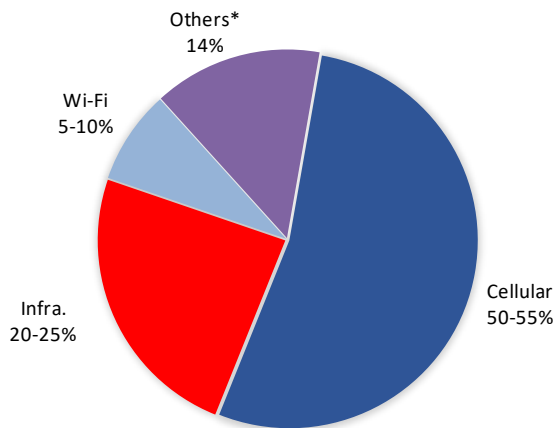
- **1Q23 net loss was NT\$ 479m, up 198% QoQ.**  
**EPS was NT\$-0.95, compared to NT\$-0.18 in 4Q22.**



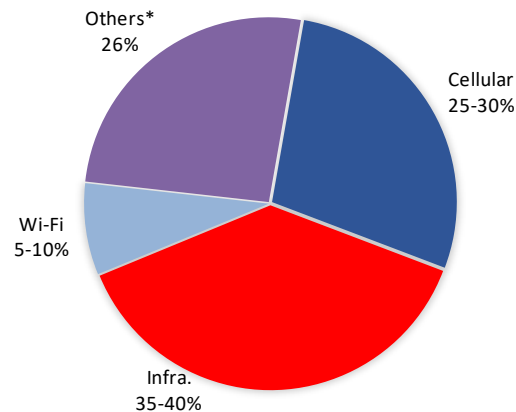
Source: company.

# Product Mix

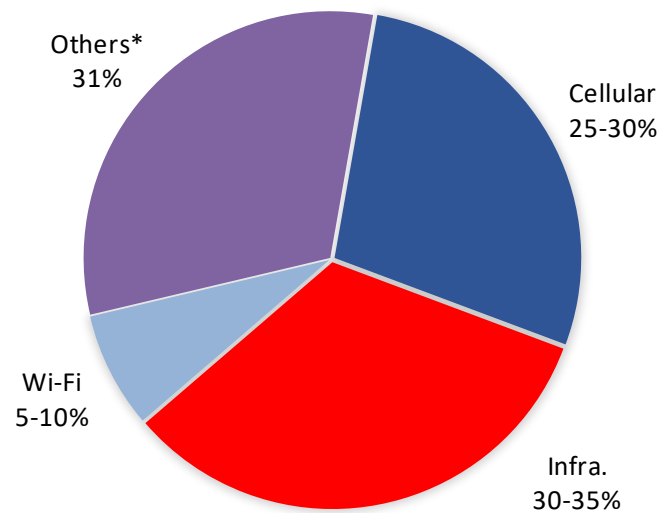
**1Q22**



**4Q22**



**1Q23**



\* Others: Revenue not attributable to main product segments and additional revenue being consolidated in accordance with IFRS.

Source: company.

# 2Q23 Guidance



- **We expect 2Q23 revenue to increase low-thirties QoQ.**
- **We expect 2Q23 gross margin will be around the level of mid-teens.**

# FINANCIAL SUMMARY

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# Consolidated Statements of Comprehensive Income - Quarterly



Unit: NTD Million	1Q'22	4Q'22	1Q'23 (unaudited)	QoQ	YoY
<b>Net revenue</b>	<b>5,597</b>	<b>3,531</b>	<b>2,860</b>	<b>-19%</b>	<b>-49%</b>
Gross profit	1,714	786	326	-58%	-81%
<i>Gross margin (%)</i>	<i>30.6%</i>	<i>22.2%</i>	<i>11.4%</i>		
Operating expenses	(798)	(765)	(921)	+20%	+15%
<i>Operating expenses rate (%)</i>	<i>-14%</i>	<i>-22%</i>	<i>-32%</i>		
<b>Operating income (loss)</b>	<b>916</b>	<b>21</b>	<b>(595)</b>	<b>-</b>	<b>-</b>
<i>Operating margin (%)</i>	<i>16.4%</i>	<i>0.6%</i>	<i>-20.8%</i>		
Non-operating incomes and expenses	75	(154)	39		
Income (Loss) before income tax	991	(133)	(556)	-318%	-
Income tax (expense) income	(205)	(28)	77		
<b>Net income (loss)</b>	<b>786</b>	<b>(161)</b>	<b>(479)</b>	<b>-198%</b>	<b>-</b>
<i>Net margin (%)</i>	<i>14.0%</i>	<i>-4.6%</i>	<i>-16.7%</i>		
<b>EPS (NT\$)</b>	<b>2.08</b>	<b>(0.18)</b>	<b>(0.95)</b>	<b>-428%</b>	<b>-</b>
Other comprehensive income, net	374	27	431		
<b>Comprehensive income</b>	<b>1,160</b>	<b>(134)</b>	<b>(48)</b>	<b>-64%</b>	<b>-</b>
ROE(%)	10%	-1%	-5%		
Approx. Utilization (%)	70%	30%	20%		
Depreciation	1,058	1,017	1,077		
CAPEX	1,320	916	536		

# Non-operating Items

Unit: NTD Million	1Q'22	1Q'23 (unaudited)
Foreign exchange gains (losses)	339	(6)
Gains (losses) on disposals of property, plant and equipment	(0.1)	(23)
Gains on repurchase of bonds payable	-	15
Gains on financial assets (liabilities) at fair value through profit or loss, net	(279)	156
Share of gains (losses) of associates and joint ventures accounted for using equity method	61	(16)
Others	(47)	(87)
<b>Total</b>	<b>75</b>	<b>39</b>

# Consolidated Balance Sheets

(Unit: NTD Million)	Major Item	2022/3/31		2022/12/31		2023/3/31 (unaudited)	
		\$	%	\$	%	\$	%
	Cash and cash equivalents	14,207	19%	10,380	15%	10,406	15%
	Current financial assets at fair value through profit or loss	57	0.1%	121	0.2%	122	0.2%
	Notes and accounts receivable, net	2,020	3%	917	1%	778	1%
	Inventories	6,295	8%	5,420	8%	5,297	8%
	Long-term investments	14,621	20%	14,376	21%	14,975	22%
	Net property, plant and equipment	33,003	45%	34,360	50%	33,870	49%
	<b>Total Assets</b>	<b>74,073</b>	<b>100%</b>	<b>69,128</b>	<b>100%</b>	<b>69,115</b>	<b>100%</b>
	Current liabilities	11,036		6,247		17,738	
	Current portion of bonds payable	-		-		10,569	
	Current portion of long-term borrowings	-		1,731		2,473	
	Bonds payable	13,329		10,670		-	
	Long-term borrowings	13,520		15,870		16,168	
	<b>Total Liabilities</b>	<b>39,177</b>	<b>53%</b>	<b>33,939</b>	<b>49%</b>	<b>35,026</b>	<b>51%</b>
	Common stock	4,240		4,239		4,239	
	Total equity attributable to owners of parent	32,739		33,329		32,288	
	<b>Total Equity</b>	<b>34,896</b>	<b>47%</b>	<b>35,190</b>	<b>51%</b>	<b>34,089</b>	<b>49%</b>
	Book value per share (NT\$) <sup>1</sup>	77.22		78.62		76.16	
	<b>Key Indices</b>						
	Current ratio ( <i>Current assets / Current liabilities</i> )	210%		276%		96%	
	Debt ratio ( <i>Total liabilities / Total assets</i> )	53%		49%		51%	

<sup>1</sup> Book value per share = total equity attributable to owners of parent / number of common shares

# Q & A

For more information regarding WIN  
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