Leading the Global Communication

win | SEMICONDUCTORS

WIN Semiconductors

Wireless • Information • Networking

Company Presentation

June 2013

Safe Harbor Notice

- This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward – looking statements, whether as a result of new information, future events or otherwise.

Outline

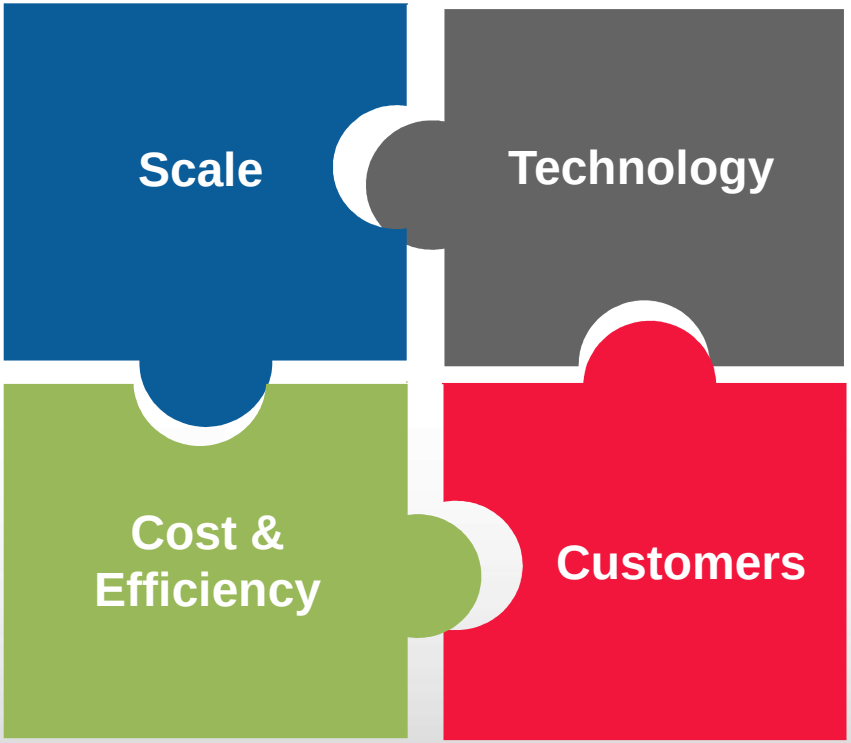
- ✓ Vision Statement
- ✓ The WIN Strategy
- ✓ Growth Drivers

Vision Statement

- We have achieved our goal of becoming the industry leader in the GaAs semiconductor foundry industry with 62% market share as of 2012.
- Our growth has been profitable. In the past five years, WIN Semi has delivered annual average top-line growth of 38% and bottom-line growth of 35%. ROE has averaged 13.5%.
- We continue to invest in capacity to retain our leading industry position, but remain focused on providing steady improvement in FCF generation.
- We continually strive to diversify our revenue base, increasing exposure to new rapidly growing device manufacturers and to new applications.
- We target higher than industry growth in revenues and profit, while striving to maintain our dividend payout ratio at 50%.

The WIN Strategy

Invest in capacity to capture market growth and maintain leadership



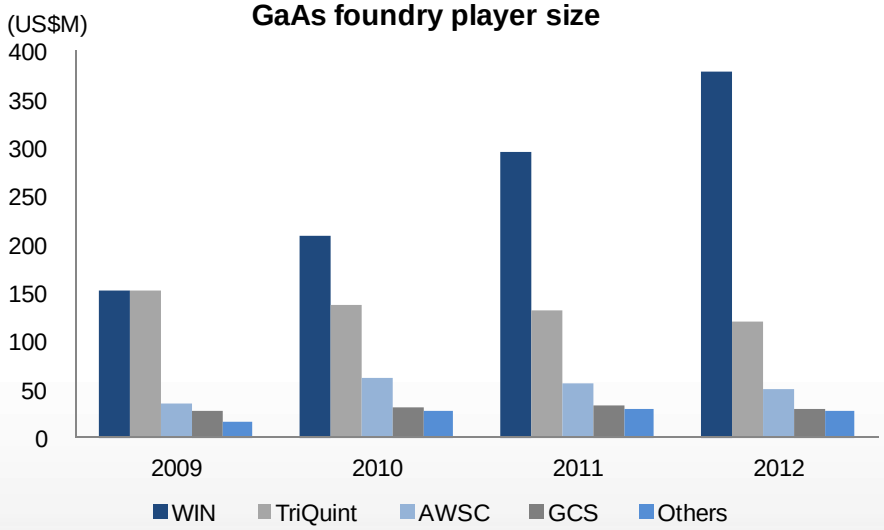
Invest in technology to maintain competitive edge and penetrate into new markets

Leverage on technology and manufacturing expertise for continuous cost & efficiency improvement

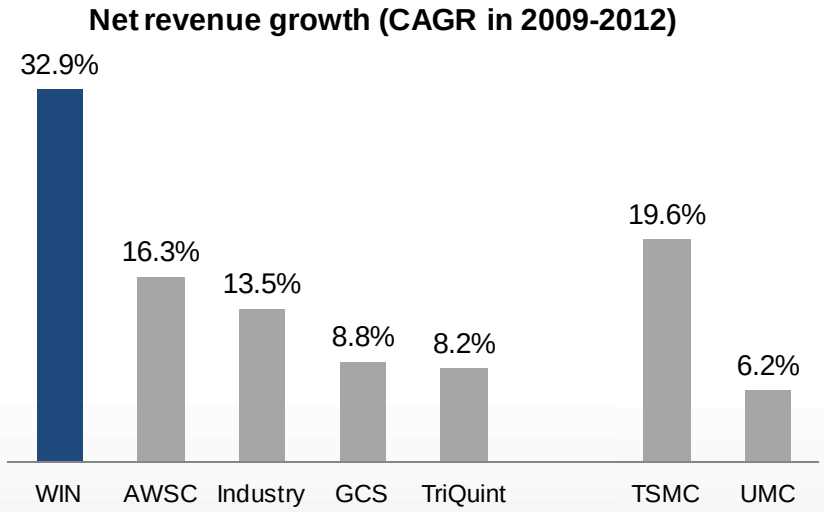
Grow and acquire new customer base in existing and new markets

Industry Leading GaAs Foundry with Strong Growth Momentum

Largest GaAs semiconductor foundry in the world



Fastest growing GaAs and foundry player



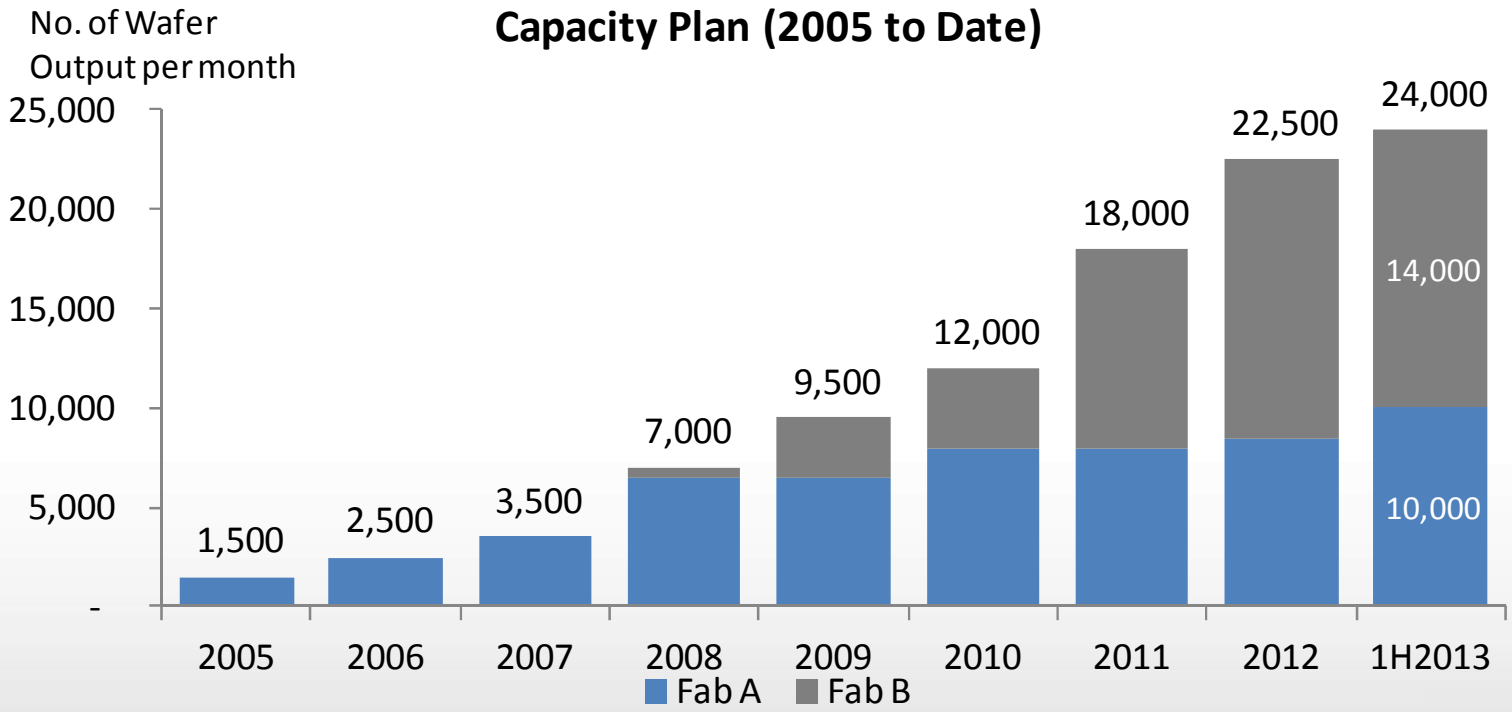
- ☑ Fastest growing semiconductor foundry with consistent share gains
- ☑ Ship approximately 2.2bn chips annually, accounting for 20% of worldwide demand
- ☑ Pure-play conflict-free model attracts both IDMs and fabless customers

Note 1: Industry growth represents GaAs foundry industry growth

Source: Strategy Analytics, Company filings, management estimates

Invest in Capacity to Capture Market Growth and Maintain Leadership

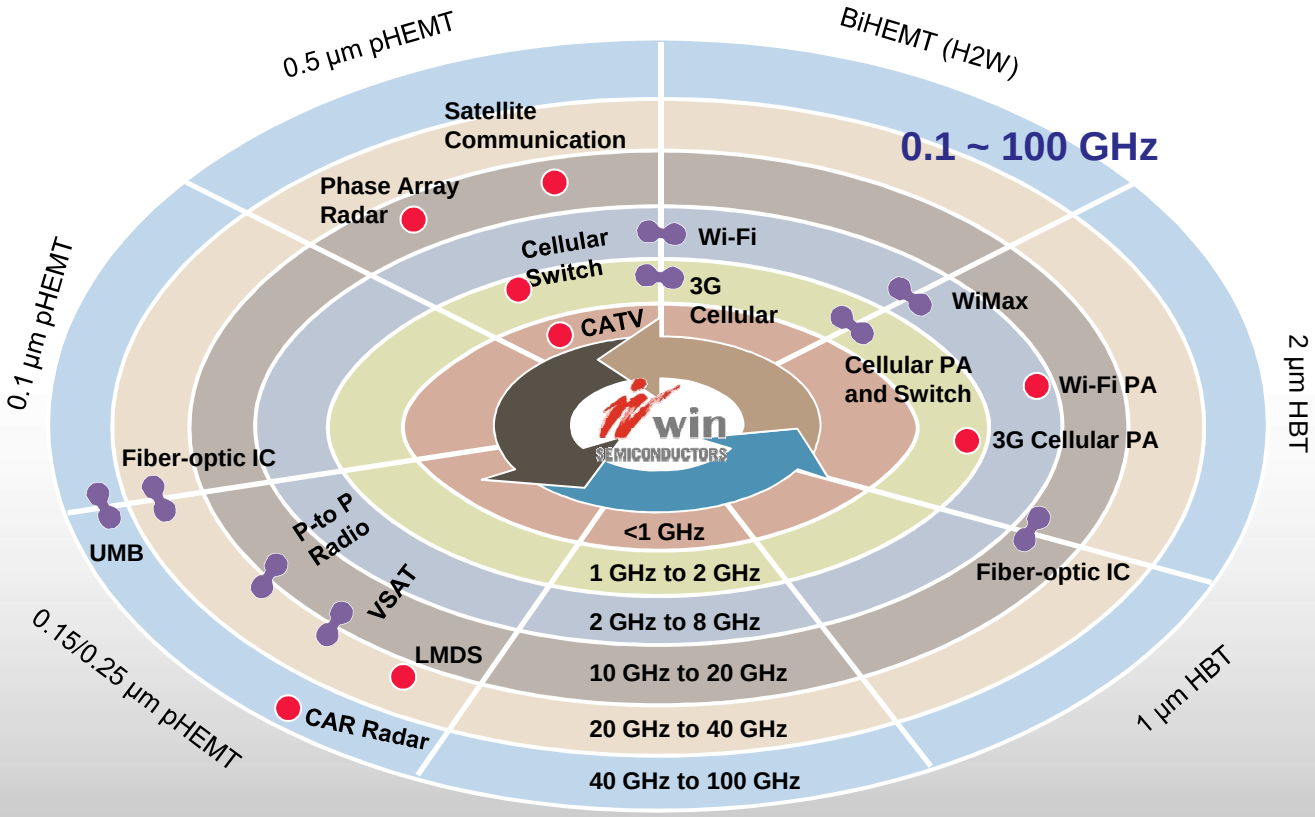
Largest manufacturing capacity among GaAs foundries in the world



- ☑ Installed capacity to reach 24,000 wafers per month in 1H2013
- ☑ Unparalleled manufacturing capacity a key competitive advantage to attract orders
- ☑ Continued trend of IDMs going fabless and fab-lite

Broad Portfolio of Advanced Technologies

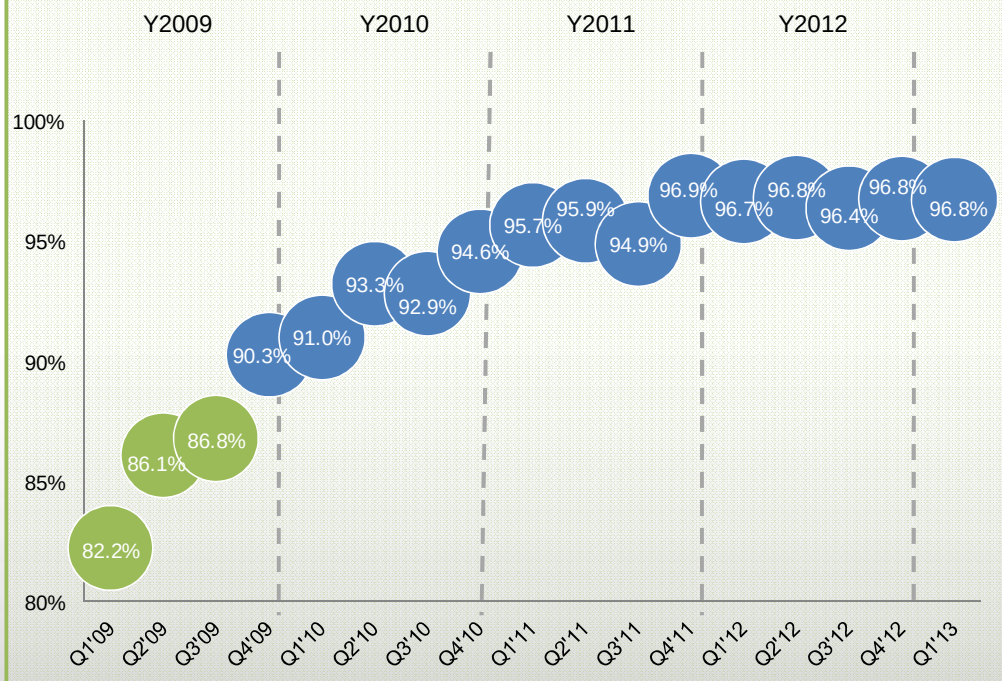
The most comprehensive technology portfolio in the industry enables customers to develop optimized products for a wide range of applications



- ☑ Dominant market share for high-performance HBT used in LTE PAs
- ☑ First and only foundry worldwide to commercially develop 0.1µm pHEMT on 6” GaAs wafer
- ☑ Industry leading 0.15–0.25µm pHEMT technology
- ☑ Leading BiHEMT technology for advanced integrated PA/switch chips
- ☑ Supports broad range of products such as PAs (from 50MHz–100GHz), switches, and fiber optic IC
- ☑ Developing GaN for high power devices (4G base station)

Superior Manufacturing Capabilities

Company wide production yield

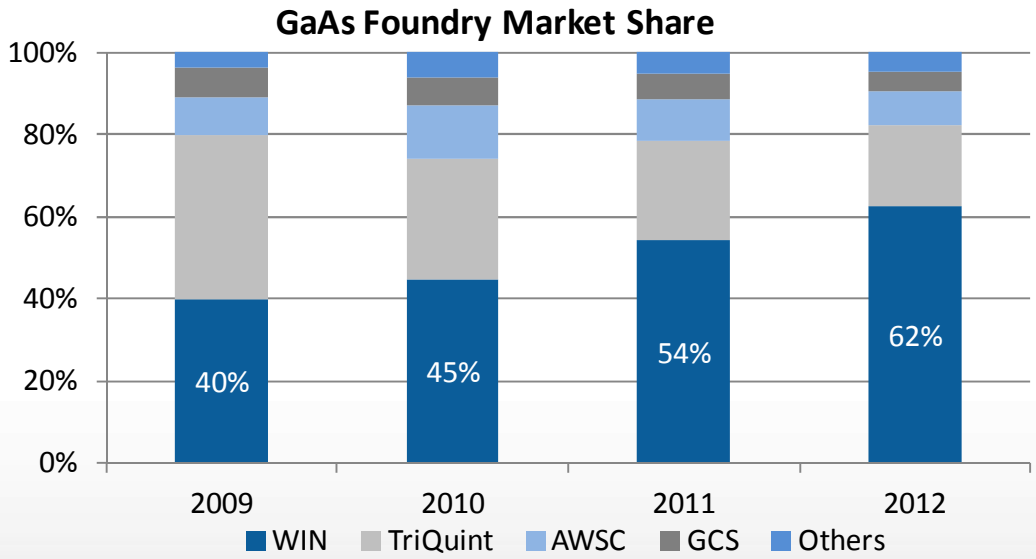


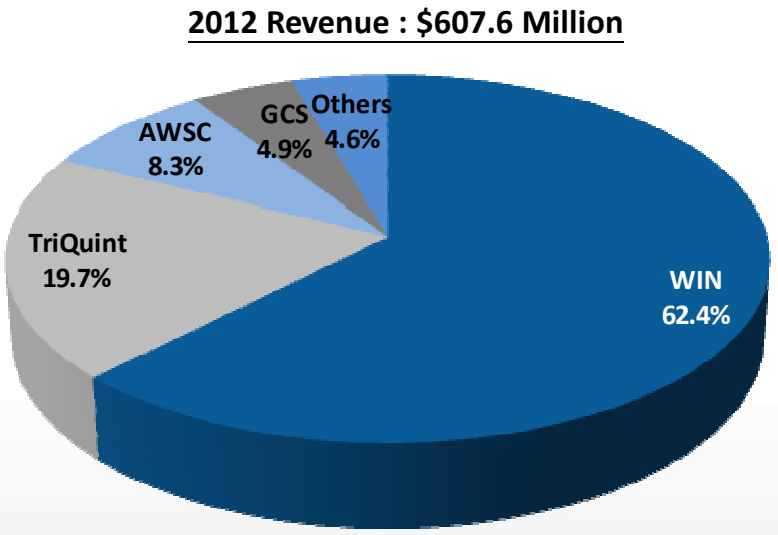
Note: Production yield defined as total units completed / (total units completed + units disposed)

- ☑ Largest GaAs capacity in the industry
- ☑ Longest history of production on 6” wafer in industry
  - over 10 years experience in GaAs
- ☑ Short cycle times to help customers shorten products’ time to market
- ☑ Excellent of track record of on-time delivery
- ☑ One of the highest production yields in industry

Manufacturing capacity, process reliability, product quality and operation efficiency enables WIN to manage ASP erosion

Partnering with WINning Customers

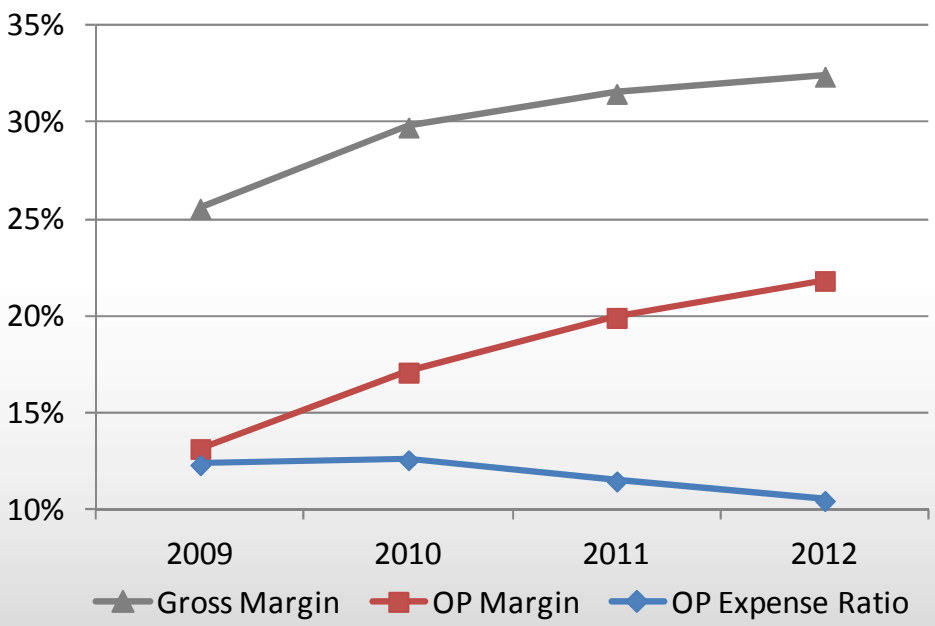


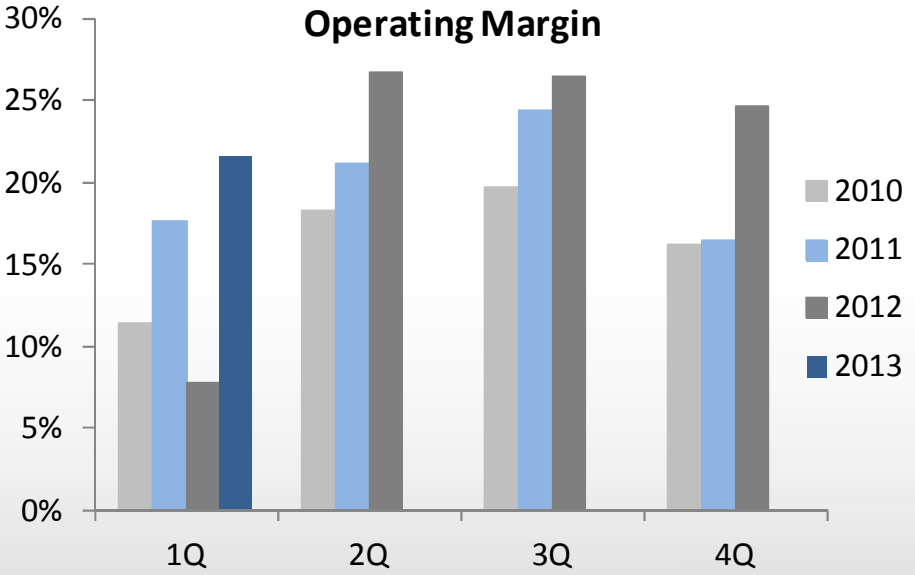


Source: Strategy Analytics 2013

Continuous Cost & Efficiency Improvement

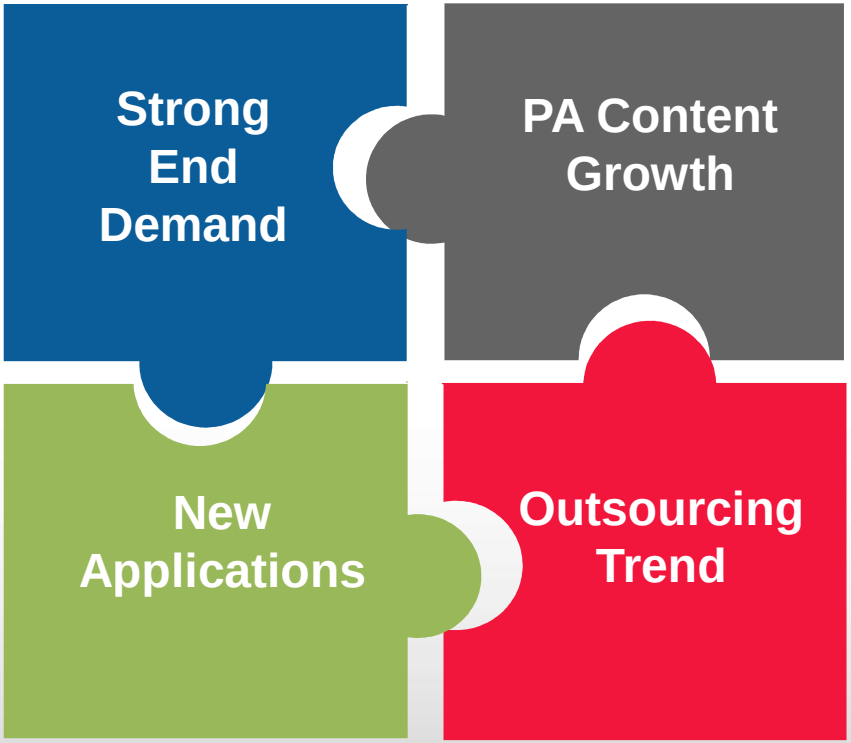
Continuous Improvement in Operating Efficiency & Cost Control





Growth Drivers

Increasing penetration of 4G LTE smartphones



GaAs content rises in both handset and Wi-Fi

Non-handset devices to drive future growth

Foundry taking share from IDM
Industry peers going fab-light

Three Strong End Markets

WIN plays in 3 LARGE and ATTRACTIVE end markets

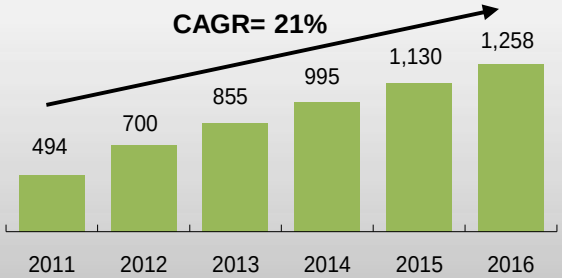
Handset

Wi-Fi (WLAN)

Infrastructure

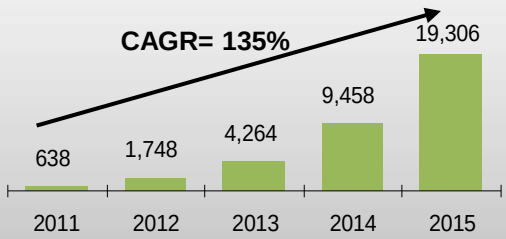
Strong growth continues in the smartphone market

Worldwide smartphone shipment (m units)



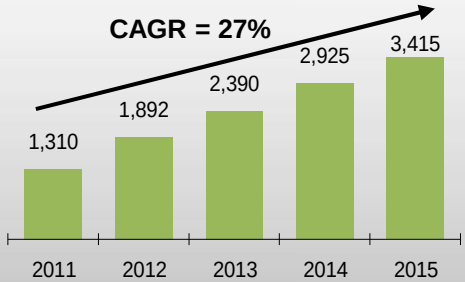
Cloud computing and content boost growth of data traffic

Mobile internet traffic (petabyte/month)



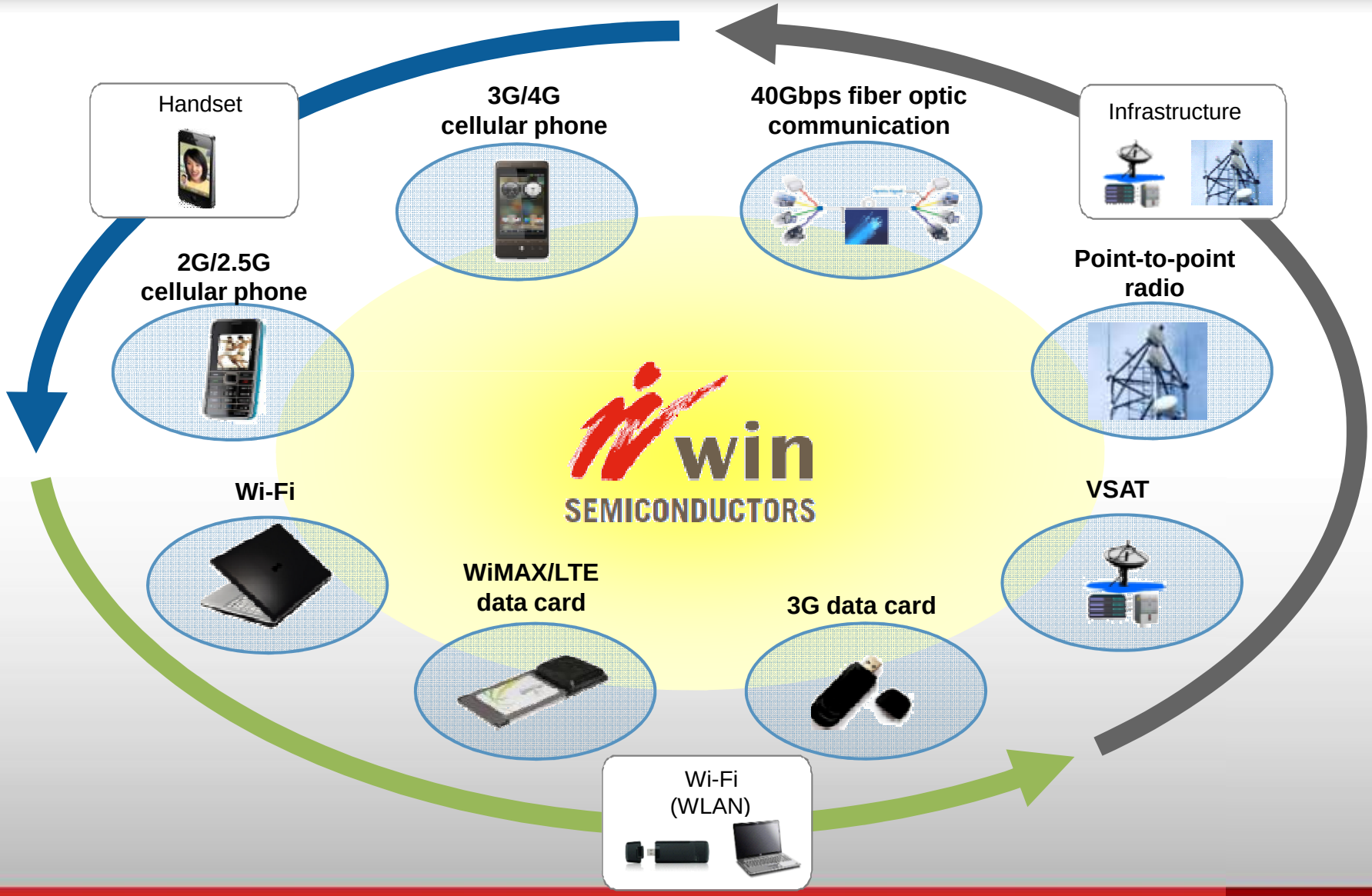
Double-digit growth driven by Wi-Fi in mobility devices and consumer electronics

Wireless LAN shipments (m units)



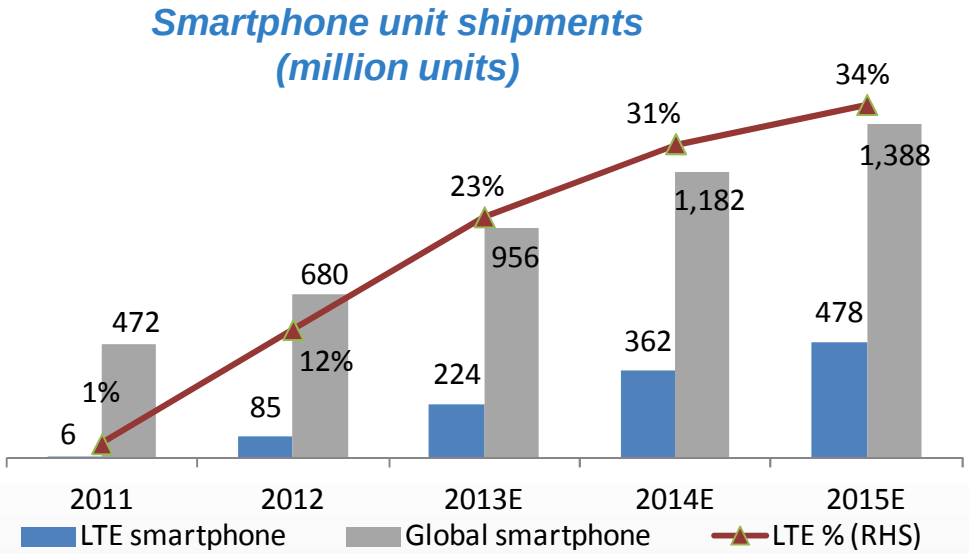
Source: IDC; Company data

Compound Semiconductor Applications



LTE Smartphone Driving Demand

4G LTE Smartphone Penetration Forecast



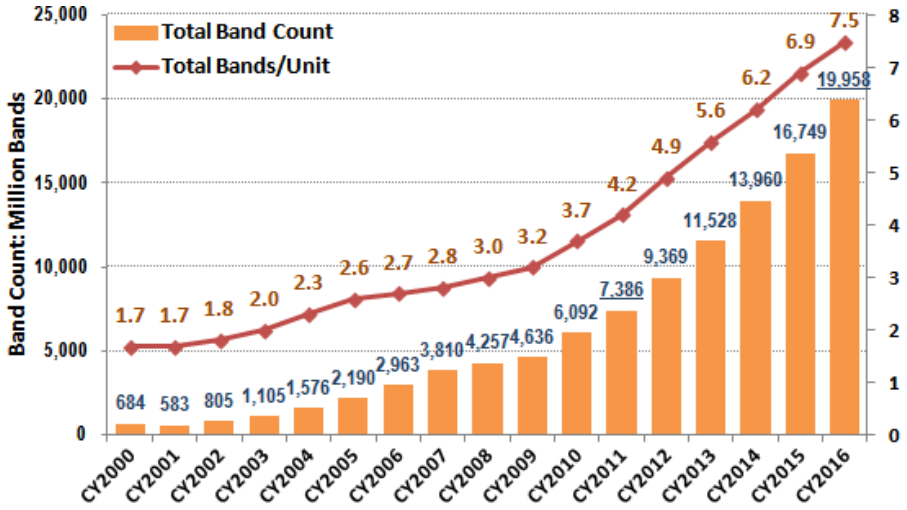
Source: Goldman Sachs Research estimates

Rising GaAs PA Module Usage

Increase in GaAs content per device

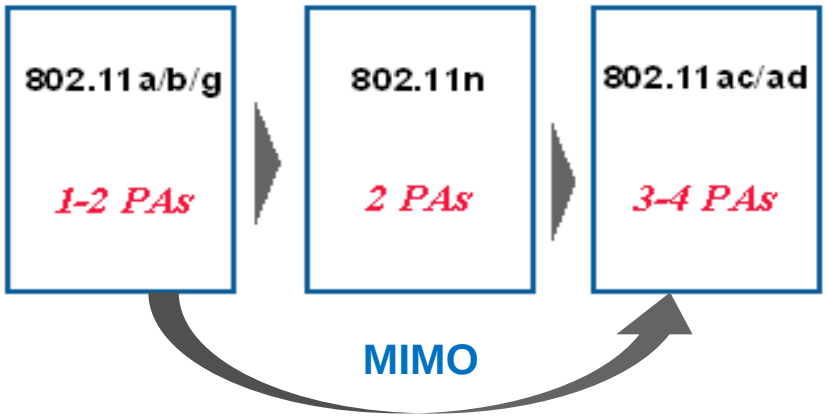
Handset

Increasing number of PAs with increasing band count per device



Wi-Fi (WLAN)

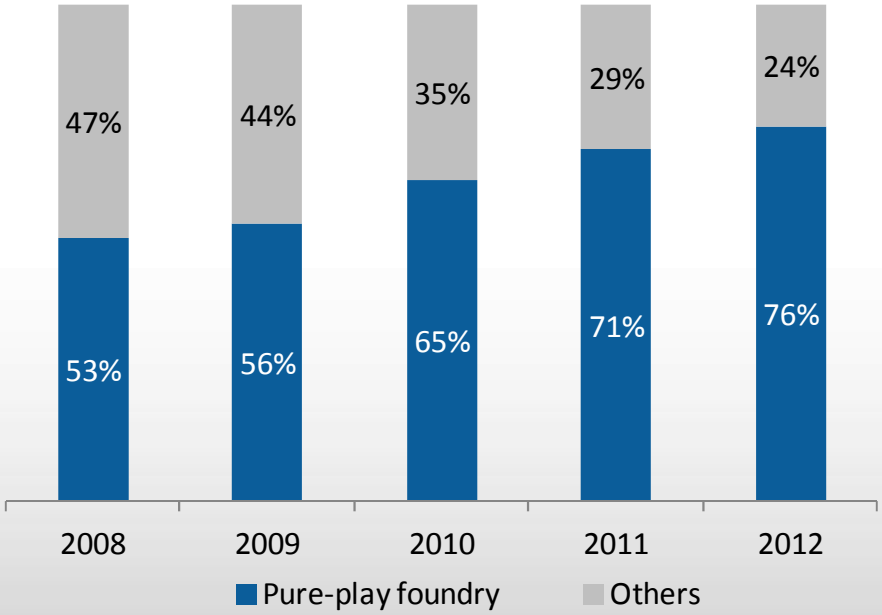
Increasing number of PAs for different Wi-Fi standards



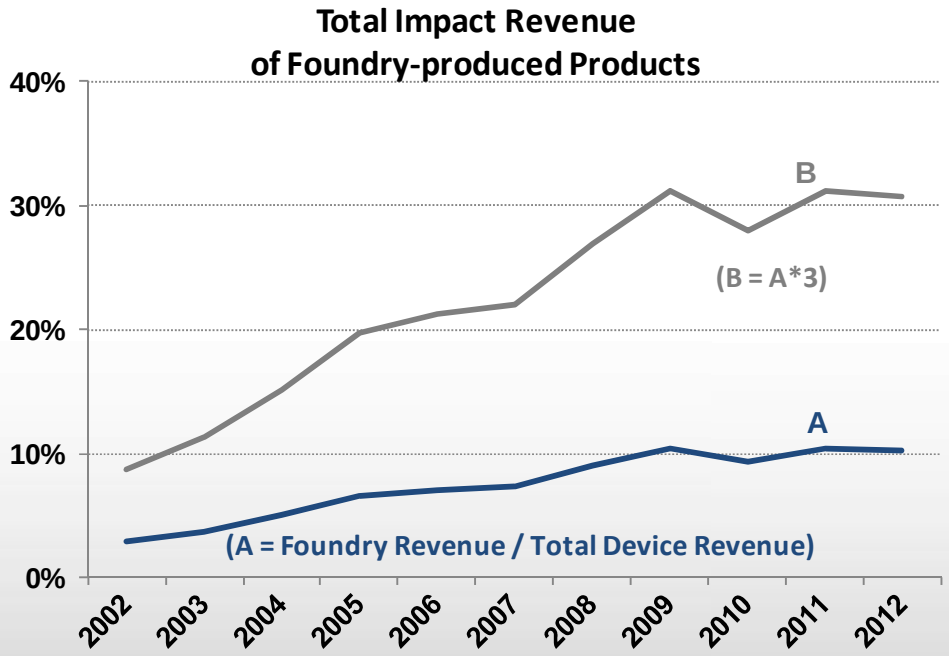
Source: Navian Inc.

Gaining Share as IDM Going "Fab-Lite"

- **Pure-play foundry capturing share**
- **With foundry's share of total GaAs device value at less than 35%, there is ample room for more outsourcing**



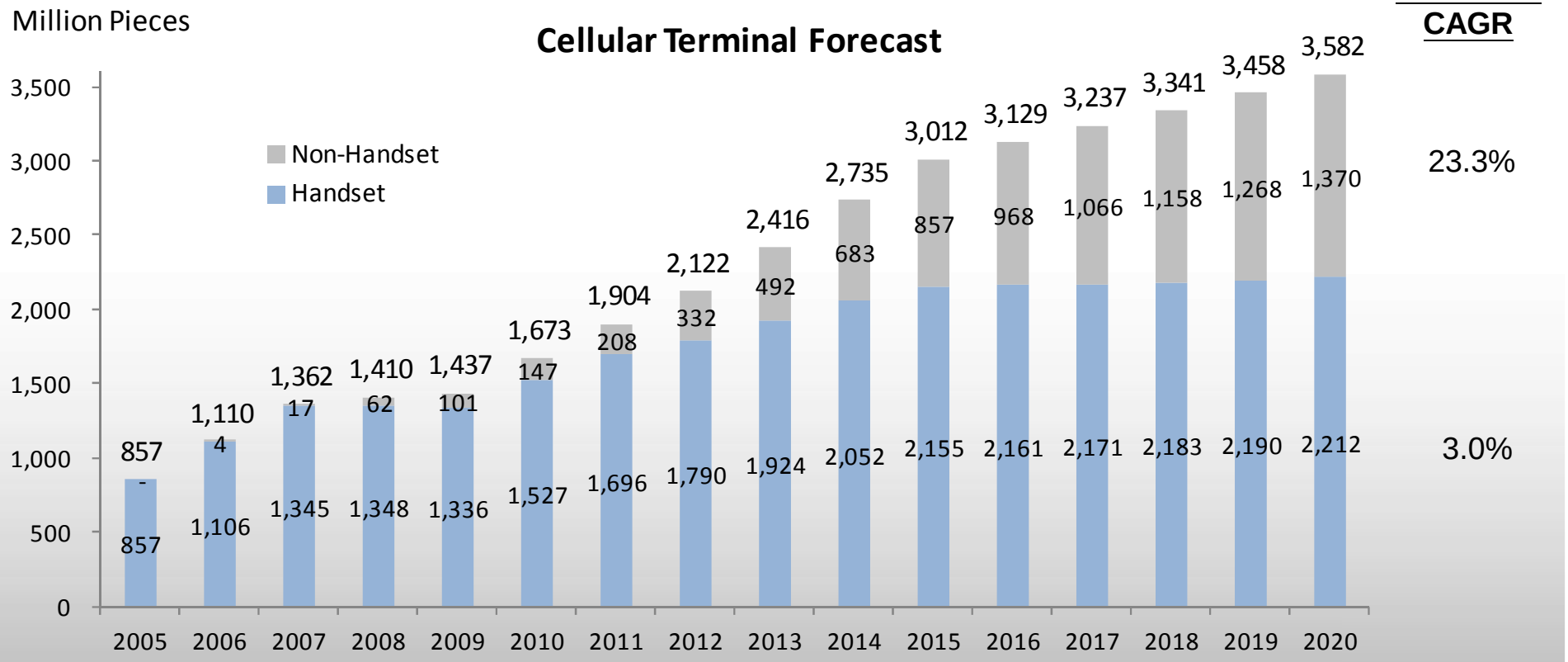
Note: Pure-play foundry includes market share of WIN, AWSC and GCS



Note: Indicator B is the estimated revenue from finished products delivered from foundry wafers. WIN estimates this revenue to be 3 times the foundry wafer revenue.

Source: Company data, Strategy Analytics.

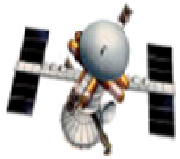
Demand from New Applications is Growing Rapidly



Source: Navian Inc.

Summary of Growth Momentum

Wi-Fi widely used in cellular phone, notebook, tablet PC, home entertainment



P-t-P, satellite, fiberoptic communications

4G LTE, femto cell, and WiMAX

Short Term:
Fast growth of 3G smartphones (30~40% YoY)

Mid-Term:
1. Entry level smartphones replacing 2G feature phones
2. 4G LTE launch
3. 802.11ac MIMO

Long Term:
Machine-to-Machine (M2M). Smart grid, smart traffic, smart city… etc.

Summary

- Driven by strong demand from smartphones and tablets, WIN's 2012 revenue grew 26% YoY, yet AGAIN reaching a new record high.
- We continue to see the GaAs industry growing rapidly and the value chain is moving in a very healthy direction.
- Mobile devices (smartphones, tablets, … etc.) are major drivers for growth in demand for GaAs. This growth should be further augmented by the fact that GaAs content per device is growing significantly.
- WIN has consistently grown at a higher pace than the overall GaAs industry.
- The silicon threat to GaAs is very limited, and almost exclusively in low to mid end phones.

For more information regarding WIN
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